

Query Responses

Dated: 04/12/2025

NIQ for selection of Service Provider for SD WAN Connectivity with Managed Broadband Services in Branch Offices of NEDFi

NIQ No/Ref. No: NEDFi/IT/2025-26/3023

Sl. No.	Pg. No.	Point No.	Original Clause	Query	NEDFi comment
1	04	4	Commercial Proposal Format Vendors must quote Monthly Recurring Cost (MRC) per branch in two components a) Component A: Internet Bandwidth (Dual Broadband) b) Component B: SD-WAN & Managed Services c) Component C: DR Site SD WAN device - Monthly OPEX cost for FortiGate SD-WAN hub device at DR site (Vendor need to propose suitable model). NEDFi may or may not opt for this component.	Please clarify if Monthly OPEX cost payment is also applicable for Component B: SD-WAN & Managed Services. Also, clarify if we need to quote Monthly Recurring Cost (MRC) for all components for 5 years period including GST	Yes, monthly recurring payment is also applicable for Component B: SD-WAN & Managed Services. NEDFi will not pay any one-time cost. Monthly recurring costs for all components for only one month excluding GST is required to be quoted. The rate shall be valid for all branches for a period of 5 years.
2	05	7.c	Payment Terms: The Monthly Recurring Cost (MRC) for each branch shall be paid on a monthly basis, after successful commissioning of services for that branch	Please clarify if Payment Terms for Monthly Recurring Cost (MRC) will be paid in advance or arrears	Monthly Recurring Cost (MRC) will be paid in arrears

3	07	7.i	<p>Submission Deadline: Bidders who agree to all terms and conditions must submit their sealed hard copy quotation on or before: 08 December 2025 by 11:00 AM</p> <p>The sealed quotation must be addressed to:</p> <p>The Executive Director North Eastern Development Finance Corporation Ltd(NEDFi) "NEDFi House", G.S. Road, Dispur, Guwahati - 781006 Phone: 0361-2222200 Email: it@ nedfi.com</p>	<p>Please allow if we can submit the sealed hard copy proposal submission by courier Or allow proposal submission via email.</p> <p>Also, please extend the submission to 10 days</p>	<p>You can submit the sealed hard copy of proposal by courier before the last date and time of submission.</p> <p>The submission date & time is extended to 11 AM of 10-Dec-2025</p>
4	04	6	<p>Evaluation</p> <p>All participating bidders shall be required to deliver a Technical Presentation at NEDFi on the bid submission day, starting from 11:30 AM onwards. The presentation must cover solution architecture, implementation approach, SD-WAN design (dual hub/ADVPN), security controls, NOC capabilities, integration readiness (Mikrotik/Radius and Log360), and operational management methodology. Based on the Technical Presentation bidders will be shortlisted and declared technically eligible. Only such technically qualified bidders shall be considered for financial bid opening</p>	<p>Please allow if bidders can deliver Technical Presentation in the form of PPT via email on/before the bid submission day.</p>	<p>Technical presentation has to be delivered through Physically/Teams Meeting on 10th Dec 2025. Exact time slot will be shared with vendors in due course.</p>

5			Additional Clause	Do we need to give Internet links at DC and DR also or only Broadband links are required at branch offices	Only Broadband links are required at branch offices. Internet links at DC and DR are not required.
6	07	7.i	<p>Submission Deadline: Bidders who agree to all terms and conditions must submit their sealed hard copy quotation on or before: 08 December 2025 by 11:00 AM</p> <p>The sealed quotation must be addressed to:</p> <p>The Executive Director North Eastern Development Finance Corporation Ltd. (NEDFi) "NEDFi House", G.S. Road, Dispur, Guwahati - 781006 Phone: 0361-2222200 Email: it@nedfi.com</p>	Allow to quote for ILL / BB + BB for all sites.	ILL/BB + BB combination will be also allowed provided the bandwidth offered in Broadband is minimum 100 Mbps and ILL is minimum 10 Mbps (1:1)